

OPERATOR SCRIPT

WELLFIT RECOVER



Recovery In. Fatigue Out.

Essentials Treatment

WHAT IS IT?

After every workout — or any physical activity — the skin pays a price. Sweat disrupts the barrier. Heat causes inflammation. Friction sensitizes. Recovery has always focused on muscles. Recover changes that. Powered by our Nitro+ Mineral Complex™, it replenishes electrolytes and amino acids that activity depletes, calms the skin's inflammation response, and supports barrier function from head to toe. When the session ends, the reset begins.

HOW TO INTRODUCE IT

"Recover is our full-body skincare treatment that helps replenish electrolytes and amino acids after workouts, red-light sessions, or just long days."

"It's a quick misting treatment inside the booth that helps restore your skin when you need it, in just minutes."

WHAT MAKES IT WORK

- Essential minerals support the skin barrier for improved elasticity and smoother texture
- Electrolytes refuel fatigued skin post-activity
- Amino acids help replace what the day takes out
- Nitro+ Mineral Complex™ creates an energizing feel on contact
- Fully automated mist application with even coverage

HOW TO SELL IT

- "A fast, full-body recovery treatment."
- "An easy add-on after workouts or red-light."
- "A simple way to keep your skin looking and feeling better throughout the week."

SELLING SCRIPT

"We just added something new called Recover. It's a full-body skincare treatment you do right in the booth."

"A lot of people use it after workouts, red-light, or just when their skin feels depleted from long days."

"It helps replenish electrolytes and amino acids, so your skin feels smoother and more energized afterward."

"It only takes a couple of minutes, and some members like to use it a few times a week to keep their skin balanced."

"If you want, we can add it onto your session today."

All of you matters.



CUSTOMER RESULTS

Skin feels soothed, replenished, and refreshed

Noticeably more comfortable after activity or fatigue

Easy to incorporate into an existing spray routine

KEY PRODUCT STANDARDS

- Non-comedogenic
- Non-irritating
- Non-sensitizing
- Cruelty-free
- Paraben-free
- 100% vegan

USAGE

Use daily or up to 3x a week for optimal results

QUICK REMINDERS

- Add Recover to every "What else can I help you with today?" moment
- Position it as an easy upgrade after workouts, red light, or tanning
- Reinforce routine, not one-off usage
- Keep the description focused on optimal skin recovery — hydration, replenishment, and reset

PAIRS WELL WITH

Workout/fitness (after)

Sweat depletes electrolytes and amino acids the skin needs. Recover replenishes and rebalances. Use a toner mitt before stepping in if needed.

Cryotherapy (after)

Cold exposure can constrict and dry the skin. Recover replenishes and supports smoother, more conditioned skin post-treatment.

Pool/hot tub - saltwater (after)

Use a toner mitt first. Recover is the ideal choice after saltwater exposure.